

Organizing productive excellence



Our History

- Blackhum Global I.LC.
- OLSOM Merging Technologies

- 2009 company founded as a System Integrator of MES solutions for Automotive industry
- **2010** birth of AGW IP product integration platform for robust real time complex systems
- 2010 birth of AGW MES product MES software for discrete manufacturing
- 2012 birth of AGW WMS product Warehouse Management System for manufacturing and logistics facilities
- 2013 2014 extension of OLSOM services to Food Processing, Chemicals and Raw Materials industries
- **2015** birth of AGW Production Management software focused on performance visualization and production metrics
- 2015 2016 extension of OLSOM services to Aerospace industry and Automotive OEM's
- 2017 2019 accent on instant visualization of manufacturing KPI's, global enterprise KPI's
- 2018 foundation of OLSOM affiliate in Poland
- 2020 2021 redesign of AGW WMS module, extension to HVAC and Electronics assembly

Introduction





OLSOM has roots in Manufacturing IT and MES/WMS solutions since 1998





Offices in Poland, Ukraine and UK



Customers around the globe

































OLSOM Footprint





Geography





Industries





















Automotive Aerospace

Processing

DAIMLER

Chemicals

Materials

Machinery

equipment Continuous production





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Some Numbers





- Team of 40+ highly skilled professionals
- R&D department
- Service Delivery department
- More than a decade of continues development and implementation of product suite for manufacturing IT
- Product implemented at 50+ manufacturing facilities around the globe
- Direct personalized 24/7 support of 30+ factories around the globe
- 120+ production lines and cells running with our products
- Serve businesses of various industries and scales
- Our clients vary from SME of 50 employees through global corporates with dozens of thousands employees

Product portfolio





Our software covers:

- Production Management everything you can imagine is needed for let's say "plastics production":
 - o Injection molding machines and their maintenance, changeover control and process validations
 - Counting parts produced, scrapped, suspected, gathering all kind of KPI's

Assembly process management

- o Poka-Yoke, Interlocking and a lot of fancy stuff that prevents Error Propagation increasing the Quality of production
- o Pick-to-light, build-to-order, process validation, testing, printing of different labels for product and for logistic
- Traceability as is required by multiple standards in Automotive industry
- Engineering changes, materials, BOM, and .. too long list of functions

Visualization

- Dedicated design on station level (that had a few generations adopting to the Operator' needs)
- About 30 of different reports for office/production management
- o Dashboards of different kind: per station, per work center, per Area, Facility and
- Up-to the corporate level, where you can see the world map with facilities on it, with ability to drill-down to the shop floor level – analyzing the most impactful downtime reasons and scrap reasons

AGW Product Suite The VAI (Visually Aware Intelligence) Platform





Production Schedule
Quality Control
Downtime Management

Maintenance
Instant Visibility

Predictive Analytics

Labor Management

ERP/SCM Integration

Change Overs

= Production Planning

Quality Control

Downtime Management

= Maintenance

Instant Visibility

Predictive Analytics

Labor Management

ERP/SCM Integration

= Change Overs

Order Management
Production Control

Traceability

Labeling

Error Proofing

Sequencing

Pack & Dispatch

PM /

WMS

MES

Inbound, Dispatch

Stock -in, -out

Labor Management

Picking, Inventory

Kanban, Replenishment

(Re-) Packing

(Re-) Labeling

EDI & ERP Integration

VAI / AGW Platform





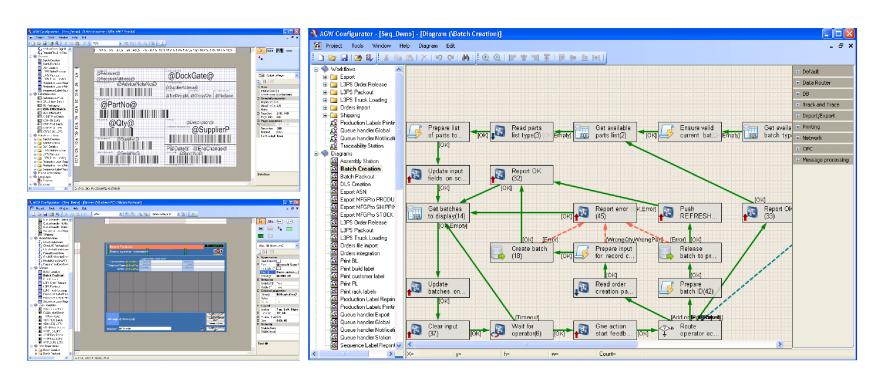
VAI / AGW IP – a flexible and highlyperformant real-time integration platform. AGW IP is the core technology of the OLSOM software package. It addresses the challenges of IIOT and BPM business processes.



Low Code Platform for Manufacturing IT







Functions







Data Exchange

AGW IP exposes a rich library of interfaces for communication with plant floor equipment, databases, ERP systems, and other manufacturing applications. Connect torque guns or any other plant floor equipment in a few clicks. The AGW IP technology allows flexible data processing and dynamic process scripting. This enables you to process, send, and store production data the way you need.



Label Printing

Design and print your production, quantity, and container labels with an embedded WYSIWYG label designer.



HUMAN-MACHINE INTERFACE (HMI)

AGW IP offers a WYSIWYG HMI designer for your operator and equipment screens. Flexible AGW screens are compatible with desktop and mobile.



Workflow Execution

AGW IP introduces two core technologies: AGW Diagram and AGW Workflow. While AGW Diagram represents the process scenario, AGW Workflow invokes the instance of AGW Diagram with the equipment-specific parameters. This design allows you to reuse the same process script (AGW Diagram) for multiple plant floor stations and build sophisticated yet exceedingly efficient solutions.

Features





Flexibility

AGW IP is a truly flexible solution due to its modular core and dynamic workflows. This enables a broad audience of system integrators to modify and customize AGW solutions to meet customer requirements. AGW IP platform implements Microsoft Jscript scripting, which extends AGW solutions flexibility even more.

Support For Multiple Ui Languages

AGW IP provides full support of the UI localization. Save your HMI messages in different languages and switch between them in a single click anytime you need.

Scalability

Whether you need a single-PC solution, multi-server network, or a cloud-based system, AGW IP core allows scaling your software solution to a needed extent. AGW software products address the issue of performance, load balancing, availability, and many other metrics.

Change Management

AGW IP exposes a version management functionality. It enables you to monitor changes, compare configuration revisions, and rollback updates.

Connectivity







AB ControlLogix
Siemens S7
Schneider/Modicon/Telemecanique
Mitsubishi
Opto22

Remote I/O

Advantech Moxa



OPC
Modbus
Ethernet/IP
Simatic
TCP/IP
Web Services, REST
Open Protocol









Connected Equipment







Injection Molding Machines Vibration Welding Machines Ultrasonic Welding Machines Foaming Machines Milling Machines

Laser Scoring Machines

Vision Systems

Various Testing Equipment

Conveyers

RFID Systems

Pick-to-Light Systems

Torque Controllers

Weight Scales

Robots

Automated Guided Vehicle (AGV) Systems

Automated Storage and Retrieval Systems (ASRS)















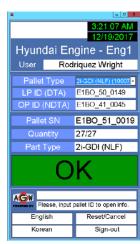
Web browsers:

IE 11 and higher, Google Chrome, Firefox, Safari, Opera, etc.

Mobile terminals
Integration with PLC HMI's
Integration with 3rd party
HMI software
(Iconics, GE Simplicity, etc.)
Stack light, horn, etc.

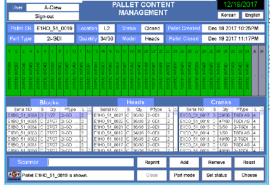


Hand held scanners
Fixed scanners
RFID readers
Touch panels
Buttons









Example Screen (Packaging)





Product

Traffic Control

Counters

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Polish		OP2	29 Final a	audit	and packagi	ng			12:2	:03 PM POWERED	
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P21 Assembly of gimp, nut to housing	Pass										
P22 Screwing pivot & high voltage cable to h	Pass	00197076051105200368		00207219032605200305			00207219032605200247		00207219	00207219032605200241	
P24 Pressing reflector & projector, bulbs DRL	. Pass										
P25 Screwing TI & screwing balast	Pass	5		6		7			8		
OP26 Plasma + Glueing Pass OP27 EOL + Leak test Pass											
OP28 Ventings assembly Pass		00207219032605200220		00207219032605200202		00207219032605200186		00207219	00207219032605200174		
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VAI / AGW Production Management





OLSOM offers an out-of-the-bot software for production control and visualization. Here are the edges of our ready-made software solution:

- Intuitive manufacturing KPI visualization;
- KPI analysis;
- Highly integratable modular core.

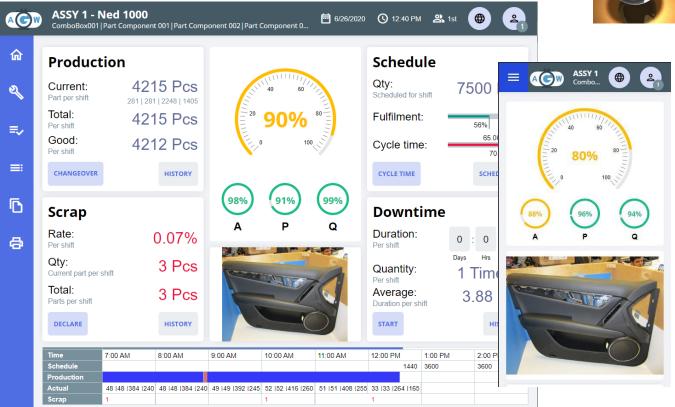
AGW PM is the perfect solution for businesses seeking explicit KPI visualization without other MES features.



VAI / AGW Production Management Station









Runs in web browsers



Optimized for touch panels



Multilingual

Features





Real-time Visibility

Monitor your factory processes in real-time. View the critical production indicators on AGW OEE Dashboards. Receive instant alerts on manufacturing issues via email or paging messaging systems along with dashboard notifications.

Reporting System

AGW OEE exposes a broad range of customizable reports. You can order custom AGW report development from our system integration specialists or set up your reports with AGW Report Designer.

Built-in Software Interfaces

With AGW OEE interfaces, you can establish a robust communication between MES and your plant floor equipment, ERP systems, quality systems, and other manufacturing applications and technologies.

Web-based Solution

AGW OEE is compatible with on-premises servers and cloud hosting. Select a suitable platform and access AGW OEE via modern web browsers.

Flexibility

Here at OLSOM, we understand how crucial solution customization is. This is why we made AGW OEE core configurable. Customize object properties and names, change UI layout, and perform many other changes without touching the code. Integrate AGW OEE with other MES modules to build a holistic manufacturing ecosystem.

Functions







Personnel Management

Monitor your employee activity and make sure they are qualified to work on your equipment.



Downtime Analysis

Reduce your unplanned downtime duration by discovering and eliminating the most common downtime causes.



Production Scheduling

Plan your production in advance.
Schedule specific products to be
produced on the specific
manufacturing equipment on your
assembly lines.



Maintenance Management

Organize your maintenance and alert your employees about upcoming maintenance. Isolate the maintenance-related items (technical jobs and etalons) from regular production.



Production Metrics

Improve your manufacturing KPIs with AGW OEE. Our solution provides both runtime visibility and historical production data.



Defect Analysis

Increase your quality metrics by discovering and eliminating the most common defect causes.



Tooling

Implement the checklist functionality to study the equipment setup and to gather statistics on OK/NOK settings.



Documentation Management

Put your operator guidelines and training on track with AGW OEE. OLSOM software enables you to manage your equipment and process documentation.

Real-time Visibility







Available anywhere



Data mobility



Plant dashboards



Management visibility

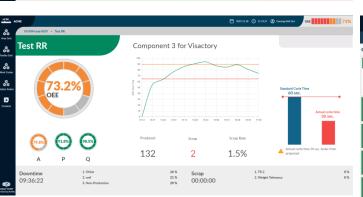


Connection with enterprise



Fully configurable











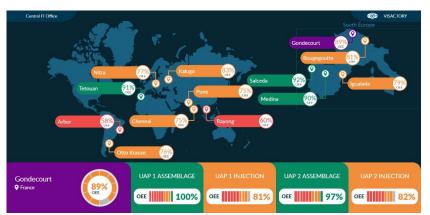


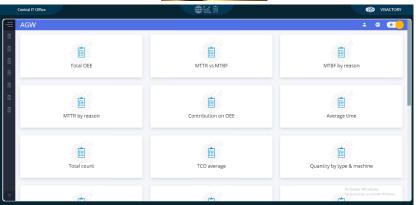


Corporate Visualization And Analytics













VAI / AGW MES





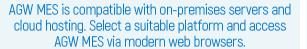
AGW MES - web platform for optimizing manufacturing operations. It is ISA95-compliant, flexible, and scalable. With AGW MES, you can manage an entire build process, providing your plant floor operators with exhausting instructions. What is more crucial, you can monitor their activity and plan implementation.

AGW MES is a comprehensive Manufacturing Execution System that can bring your manufacturing to a new level, regardless of business size and industry.



Features

Monitor your factory processes in real-time. View the critical production indicators on AGW MES Dashboards. Receive instant alert on manufacturing issues via email or paging messaging systems along with dashboard notifications.







AGW MES exposes a brand range of customizable reports. You can order custom AGW report development from our system integration specialists or set up your reports with AGW Report Designer. Run your reports right in AGW UI or export data to MS Excell files.



Reporting System Cross-Platform Software



Run MES HMI on PCs, tablets, and other mobile devices like barcode scanners your operators and forklift drivers use.



Real-Time Visibility Flexibility



Here at OLSOM, we understand how crucial solution customization is. Customize object properties and names, change UI layout, and perform many other changes without touching the code.

Integrate AGW MES with other MES modules to build

a holistic manufacturing ecosystem.

Web-Based Solution Built-In Software Interfaces



With AGW MES interfaces, you can establish a robust communication between MES and your RFID, ERP systems, quality systems, and other manufacturing applications and technologies.

Functions







Production Scheduling

AGW MES exposes the interface for planning your production in advance, both manual and automated. You can select among numerous production scenarios, such as Build-To-Batch, Build-To-Schedule, Build-To-Sequence, or Build-To-Order scenario.



Product Labeling

Manage your label printing for production, containers, customers, and many others with AGW MES. Serialize your parts and containers



Production Sequencing

AGW MES is integratable with numerous EDI formats. Upload your customer orders in EDIFACT, VDA, plain text, XML, and other formats. Use production scenarios like Build-To-Sequence or Pick-To-Sequence to plan the sequenced production with your production lines, subassemblies, and containers



Traceability

We understand the vital importance of logging all production-related events. This is why AGW MES tracks and records every single event for your items, so you can always receive a history of item operations (what, where, when was done, and who performed the action).



Quality And Error Proofing

AGW MES eliminates the human factor by providing instructions and verifying operator actions. Moreover, the software product introduces defect management (defects reporting and analysis, scrap management).



Downtime Management

AGW MES tracks production downtimes and provides you with insights into your equipment availability. Optimize the processes and minimize losses with AGW MES.



Order Management

Full-cycle customer order management made easy with AGW MES. Track every stage of customer order fulfillment: from raw materials posting to the order delivery. The software product automatically resolves and assigns your production jobs to customer orders.



Production Control

AGW MES enables you to divide the manufacturing process into separate stages, provide exhaustive operator instructions and monitor their execution.



Packaging And Dispatch

With AGW MES, you can select from different packaging models, whether batch or sequenced one. Organize accurate and timely customer order shipments and eliminate the human element with AGW MES.



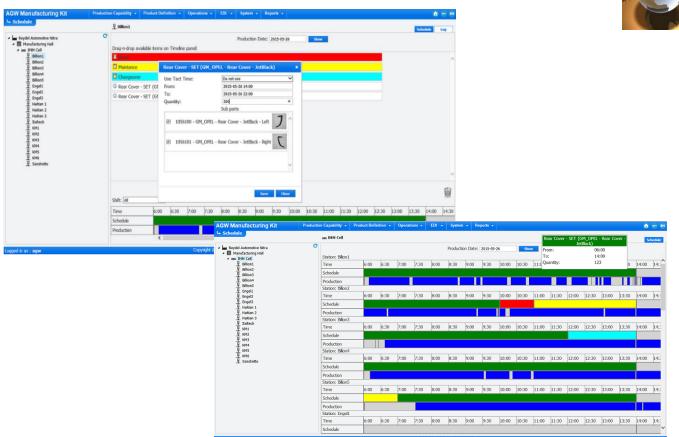
Labor Management

Manage operator activity, monitor their qualifications, organize operator training for specific equipment. AGW MES visualizes operator performance, so you can study and reduce personnel-related losses.

Real-Time Scheduling









Tact time Respected during scheduling



Ability to schedule alternate resources



Scheduling of multi-cavity tools



Scheduling of breaks and maintenance

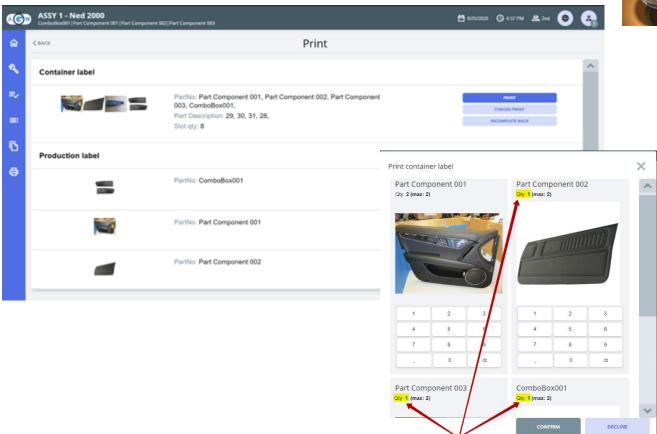


Capability of loading plan from ERP or Excel sheet

Labeling









Product and packaging label printing



Auto and manual modes

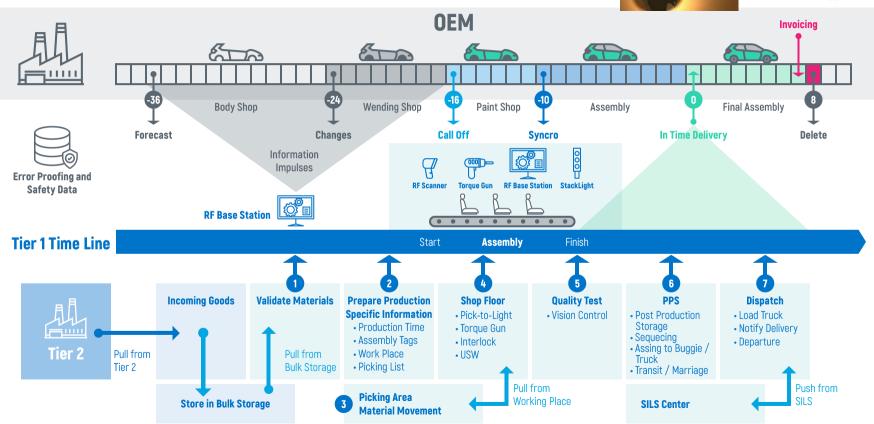


Capability of reprint

Sequencing







Traceability



OLSON Mercina Technologies

Traceability





Labeling

Identification of individual items, batches, containers, etc.
Serialization.
On-demand labeling.



Production Control

Robust routing of jobs and batches thru operations. Supply of build instructions to machinery and personnel.



Batch Traceability Isolation of batches

with production
defect.
Avoid value add
with defect batches.



Error Proofing

Provide poka-yoke between operations as well as between individual step of an operation. Avoid value add to items isolated due to quality.



Item Traceability

Trace birth history and genealogy of certain item. Isolate items with defects avoiding value add.



Process Traceability

Analysis of process parameters in time. Isolate defective conditions SPS.

Instant Visibility







Advanced Analytics







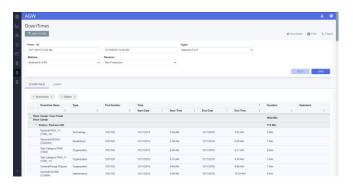
In-built data historian



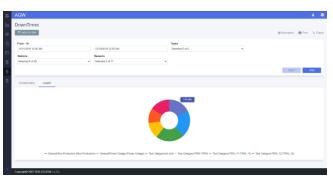
Dozens of categorized standard table and chart reports

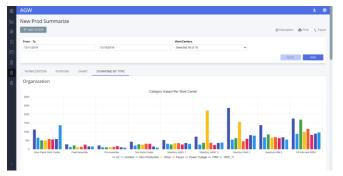


Integration with Microsoft SSRS and Sharepoint









VAI / AGW WMS





AGW WMS is a sophisticated software product for your inventory visibility. It enables you to monitor and optimize your inventory item movement: from the posting to the time when finished products leave your facility.

AGW WMS provides up-to-the-minute information on the inventory item quantity, location, status, and event history, whether it's raw materials, work-in-progress product, or the finished one.



Features





Real-time Visibility

Monitor your factory processes in real-time. View the critical production indicators on AGW WMS Dashboards. Receive instant alerts on manufacturing issues via email or paging messaging systems along with dashboard notifications.

Reporting System

AGW WMS exposes a broad range of customizable reports. You can order custom AGW report development from our system integration specialists or set up your reports with AGW Report Designer. Run your reports right in AGW UI or export data to MS Excel files.

Built-in Software Interfaces

With AGW WMS interfaces, you can establish a robust communication between WMS and your RFID, ERP systems, quality systems, and other manufacturing applications and technologies.

Web-based Solution

AGW WMS is compatible with on-premises servers and cloud hosting. Select a suitable platform and access AGW WMS via modern web browsers.

Flexibility

Here at OLSOM, we understand how crucial solution customization is. This is why we made AGW WMS core configurable. Customize object properties and names, change UI layout, and perform many other changes without touching the code. Integrate AGW WMS with other MES modules to build a holistic manufacturing ecosystem.

Cross-platform Software

Run WMS HMI on PCs, tablets, and other mobile devices like barcode scanners your operators and forklift drivers use.

Functions







Tracking And Tracing

With AGW WMS, you can track your items on every stage of the manufacturing process. Monitor your inventory by WIP status, serial numbers, SKU attributes, and locations. Set the minimum/maximum stock balance to receive notifications when the actual stock reaches the limit. Moreover, AGW WMS provides a comprehensive reporting system for your inventory history/activity.



Posting

Posting inventory items on a part, container, or pallet level made easy with AGW WMS. The system automatically gathers posting data (shipment number, trailer number, pallet/container/SKU numbers, quantities, attributes, etc) for further tracking and tracing. Manage the incoming product routing to a specific stock location with AGW WMS.



Stock Replenishment

Replenish your inventory stock conveniently with AGW WMS. Just scan the barcode of part, container, or pallet, enter a location, and the system will record your stock replenishment. AGW WMS also shows operators the location of the needed inventory item and where they can transfer it to.



Shipping

Manage your shipment processes and monitor the loading of pallets and containers to trucks. AGW WMS supports both sequenced and batch shipments.



Selecting Items For Production

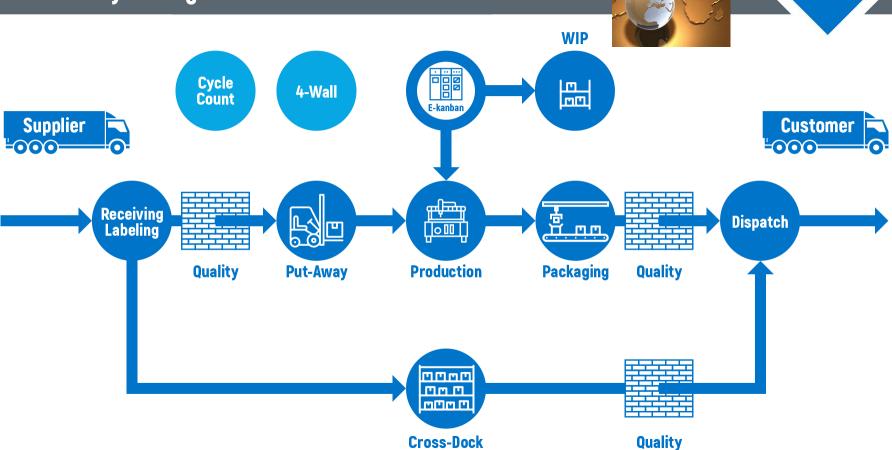
Integrate AGW WMS with AGW MES to schedule the inventory items use. Just scan a part number or a serial number of items to confirm the scheduling. AGW WMS supports FIFO, LIFO, FEFO selection algorithms. Monitor your item packing (into containers and pallets) with the packing model you need (chaos, batch, sequenced).



Stock Adjustments

Correct your stock balance on the location level and split your inventory items on the pallet or part level.

Inventory Management



Blackburn Global LLC

OLSOM Merging Technologies

Inventory Management

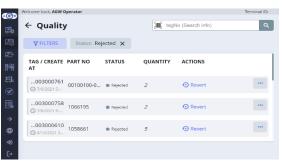












How Do We Work?

Blackburn Global LLC.



OLSOM is a RELIABLE PARTNER in transition of your enterprise to INDUSTRY 4.0

Investing in Industry 4.0 solutions, with small one-off expenditures, gives the company an immediate cost reduction while ensuring a long-term increase in the profitability of production.

Delivery of methodologies, industry best practicies, lean manufacturing thinking and cutting edge technologies to help optimize business process

Consulting

Multi-level personalized training in support of staff confidense in system's utilization

AGW™ Software

Implementation

Design, configuration, development and delivery of new features and modules as well as continious enhancements (2)

Smart factory

Training

Support

24/7 personalized real-time support

More Than A Supplier - PARTNER 4.0







Consulting

We offer technology consulting services for building manufacturing excellence strategies. Here's how we achieve this:

- Year of experience. OLSOM has been delivering reliable and scalable software solutions since 2009;
- Best practices. Our IT-consultants utilize best practices for improving your business processes;
- Lean manufacturing thinking. OSLOM consulting experts trim the fat off your manufacturing;
- Profound knowledge of manufacturing ITtechnologies. We know the right tools for enhancing your industrial processes.

More Than A Supplier - PARTNER 4.0







System Integration

OLSOM offers a set of services for integrating of AGW-related software solutions. Our integration team will install and integrate the software you need.

More Than A Supplier - PARTNER 4.0







Support

OLSOM provides customers with 24/7 technical support in real-time. Our support specialists identify the core of an issue and fix the problem in minutes.

We also introduce a toolset for regular system health checks and software performance monitoring. Lean towards OLSOM support services, detect and eliminate threats before they start impacting your business processes.

More Than A Supplier – PARTNER 4.0







Training

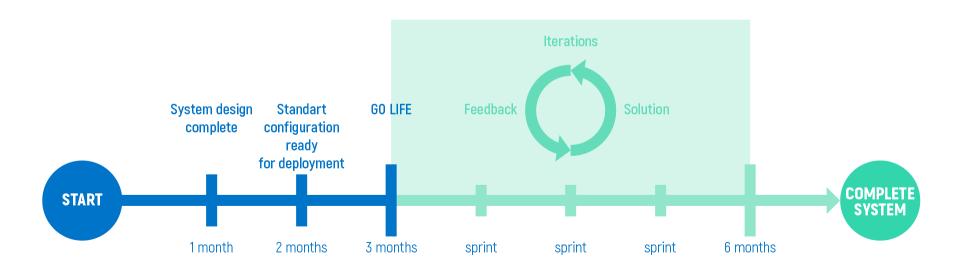
OLSOM offers several levels of training programs for customers and partners. Each level addresses the specific industrial needs and target audience.

OLSOM Methodology For Project Delivery





SCRUM - secures continious contact with the client aimed to tailor solution satisfying very personal client needs





Thank You!

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